

Business Development Executive - Freight Forwarding

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Company: Caliberly

Location: Muscat

Category: transportation-and-material-moving

Requirements:

Candidate should have minimum 3-4 years experience in marketing and should be well versed with Overseas market

Pleasing personality and excellent communication skills.

Should have good contacts and ability to achieve set sales targets.

He will be responsible for identifying New opportunities, to generate Biz/Revenue for the company.

Collects all types of information from overseas markets and informs the information system to make strategic decision making easier

Looks for and detects purchasing opportunities for goods and services overseas

Prepares, carries outs and checks on the follow-up of import-export operations

Carries out these tasks with profitability, quality and customer satisfaction objectives in mind.

His/her efficiency is linked to competence in information and communication technology, practice of several foreign languages and intercultural openness.

Freight Forwarding background only

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